

Message Text

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ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----045590 011040Z /17

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AMCONSUL KADUNA

UNCLAS LAGOS 10882

E.O. 11652: N/A
TAGS: BEXP, BTIO, NI, BENC
SUBJECT: OPENING OF TENDERS FOR CONSTRUCTION OF AJAOKUTA STEEL PLANT

1. ON AUGUST 16, 1978 TENDERS SUBMITTED TO THE NIGERIAN
STEEL DEVELOPMENT AUTHORITY (NSDA) IN CONNECTION WITH THE
CONSTRUCTION OF THE ERECTION BASE AND THE AJAOKUTA STEEL
PLANT WERE PUBLICALLY OPENED.

2. THE TENDERS, QUOTED IN NAIRA, INCLUDED: MOBILIZATION
AND COMPLETION DATES, AND THE PROJECT COST EXPRESSED IN
ONE OR MORE OF THE FOLLOWING CATEGORIES:

-(A) "X" - FIXED PRICE BASIS:

(B) "Y" - PRICE SUBJECT TO REVISION IN ACCORDANCE
WITH A PREDETERMINED NSDA FORMULA: AND

(A) "Z" - ALTERNATIVE PROPOSAL

3. THE FOLLOWING COMPANIES TENDERED DOCUMENTS:

(A) BECHTEL CORPORATION (BC)

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(B) CONSTRUCTORA ANDRADE GUTIERREZ (CAG)

(C) DRAVO CORPORATION (DC)

(D) FOUGEROLLE NIGERIA LIMITED (FNL)

(E) JULIUS BERGER NIGERIA LIMITED (JBNL)

(F) NIGERIAN ENGINEERING AMND CVONSTRUCTION CO.
LIMITED (NECL)

(G) SHARP BROTHERS INTERNATIONAL (SBI)

(H) STRABAG NIGERIA LIMITED (SNL)

4. BC BID ON REIMBURSABLE BASIS ONLY, NO FIGURE STATED.
MOBILIZATION AND COMPLETION AVDATES ARE 6 MONTHS AND 3
YEARS RESPECTIVELY. CAG DID NOT SUBMIT AN INDEPENDENT
TENDER. THE BC TENDER REPRESENTS A JOINT VENTURE ON
BEHALF OF BC AND CAG.

5. DC BID NAIRA 724,987.87 ON "Y" BASIS ONLY.
MOBILIZATION AND CONSTRUCTION PERIODS ARE 10 AND 325
WEEKS RESPECTIVELY.

6. FNL BID NAIRA 269,354,493 AND NAIRA 583,459,391 ON
"X" AND "Y" BASIS OLNLY. MOBILIZATION AND CONSTRUCTION
PERIODS ARE 8 AND 300 WEEKS RESPECTIVELY.

7. JBNL BID NAIRA 539,991,290.01 AND NAIRA 520,011,612.28
ON "X" AND "Y" BASIS RESPECTIVELY. THE ALTERNATIVE "Z"
BID WAS 1.5 PERCENT OF EITHER THE "X" OR "Y" BID. MOBILIZATION
AND COMPLETION PERIODS ARE 12 WEEKS AND 60 MONTHS
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RESPECTIVELY.

8. NECL BID NAIRA 469,317,810.62 ON "Y" BASIS ONLY.
STEEL PLANT MOBILIZATION AND COMPLETION PERIODS ARE
6 MONTHS AND 352 WEEKS RESPECTIVELY.

9. SBI BID DOLS 3,239,516,636 ON "Y" BAIS ONLY.
MOBILIZATION AND CONSTRUCTION PERIODS ARE 18 AND 260
WEEKS RESPECTIVELY.

10. SNL BID NAIRA 590,660,401.55 AND NAIRA 587,710,495.53
ON "Y" AND Z"Z" BASIS RESPECTIVELY. NO "X" BID.
MOBILIZATION AND CONSTRUCTION PERIODS
ARE 8 AND 323 WEEKS RESPECTIVELY.

11. TENDERS WILL BE INVITED TO RESPOND TO QUESTIONS
CONCERNING THEIR TENDERS AT THE DISCRETION OF NSDA
OFFICIALS. LEWIS

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